

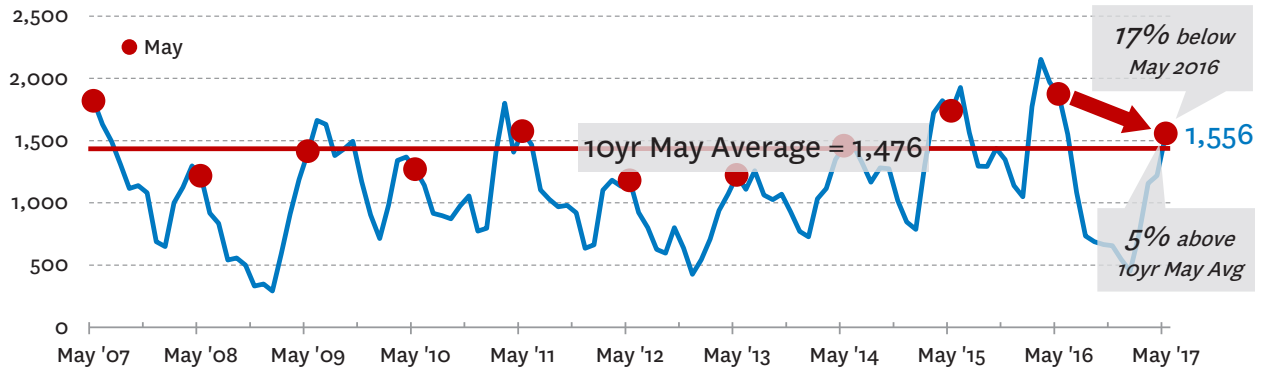
HIGHLIGHTS

# sales

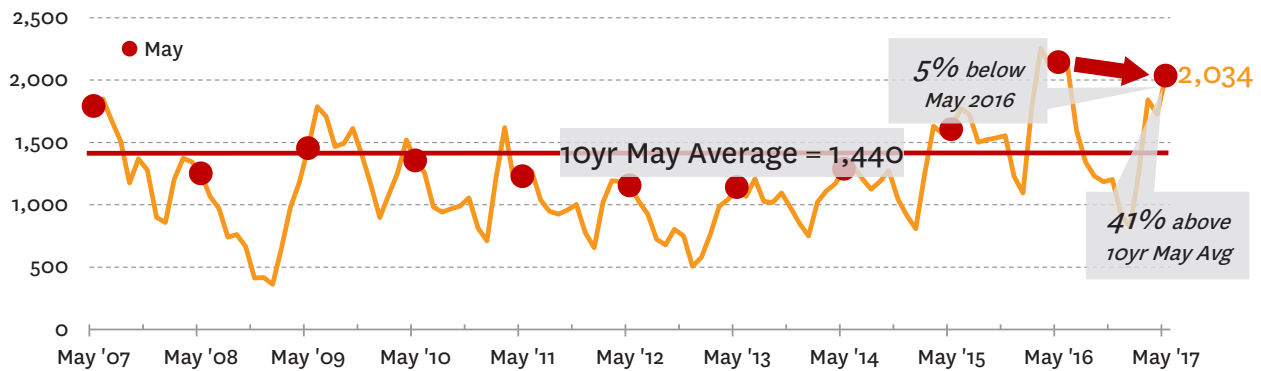
MAY 2017

- After stagnating in April, sales in the Greater Vancouver board area jumped in May, increasing by 23% month-over-month. In comparison, the average April-May increase in sales was 5% over the past decade.
- Total sales in May 2017 (4,382) are only 8% below last year's May count, and are 24% above the long-run May average.
- Condo sales are leading the way, up 41% versus the May long-run average, followed by townhouse sales (up 29%) and detached sales (up 5%).

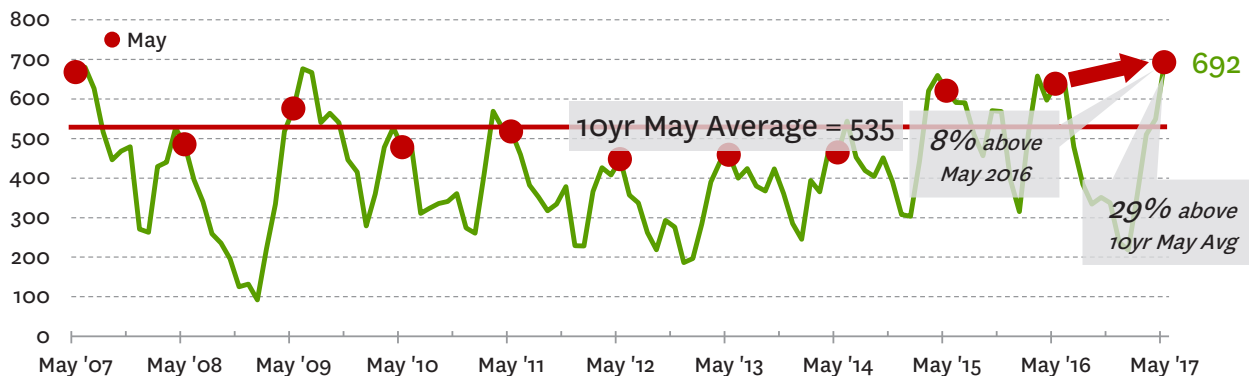
## DETACHED Sales



## CONDO Sales



## TOWNHOUSE Sales



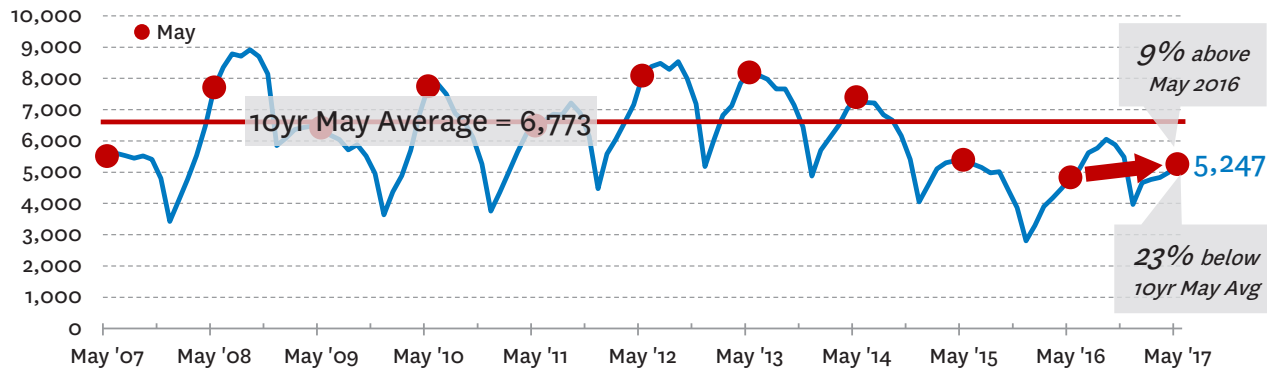
HIGHLIGHTS

# total listings

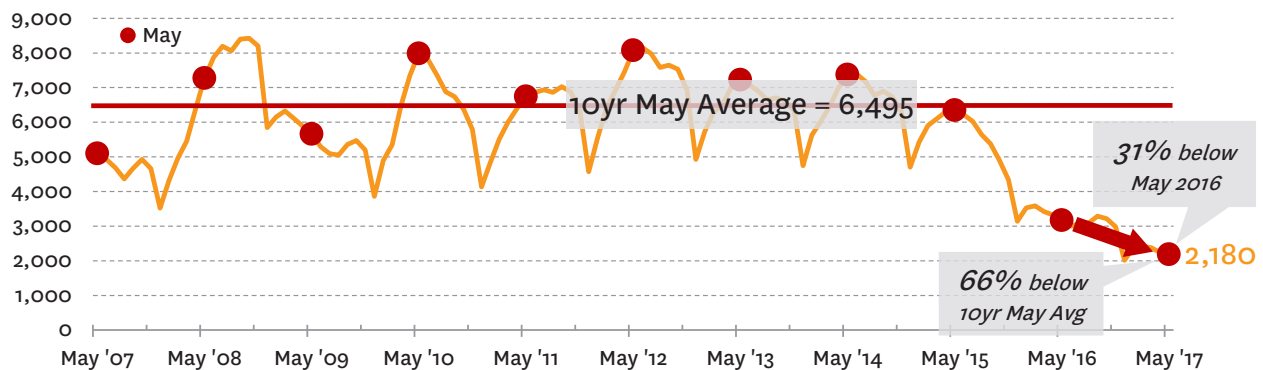
MAY 2017

- Total listings (8,488) are up in May over their April levels (by 2%), on the back of a 5% increase in detached inventory. Detached listings currently account for 62% of all listings in Greater Vancouver, compared to a historical May average of 42%.
- The multi-family segment continues to tighten, with condo listings down 66% versus the past-decade May average. Townhouse listings are down 58% versus their long-run May average.
- Sellers' market conditions prevail across each of the product types, lead by a 93% sales-to-listings ratio for condos, followed by 85% for townhouses and 30% for detached homes.

## DETACHED Listings



## CONDO Listings



## TOWNHOUSE Listings

